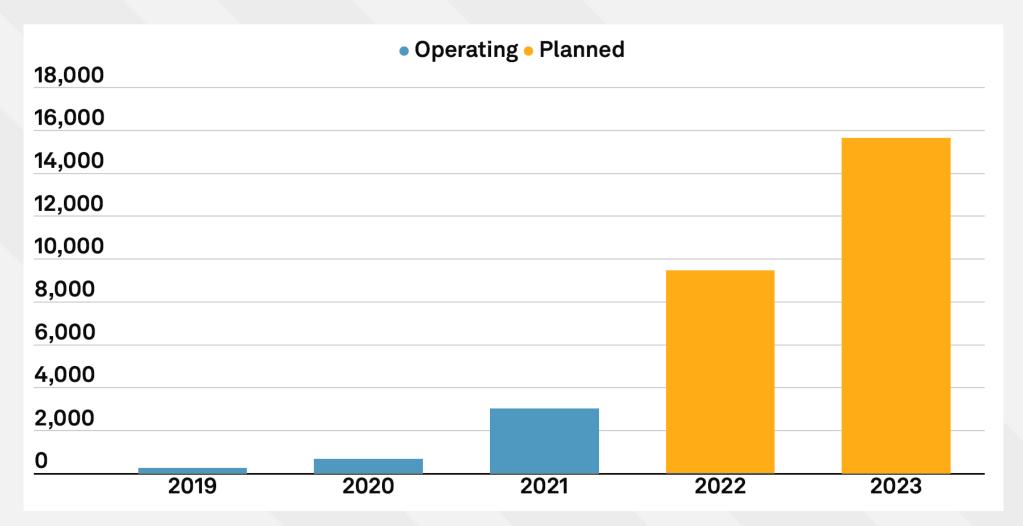


Agenda

- BESS Market Overview
- Lithium-Ion Technology
- Use Cases
- Lithium-Ion Safety
- BESS Technology Trends

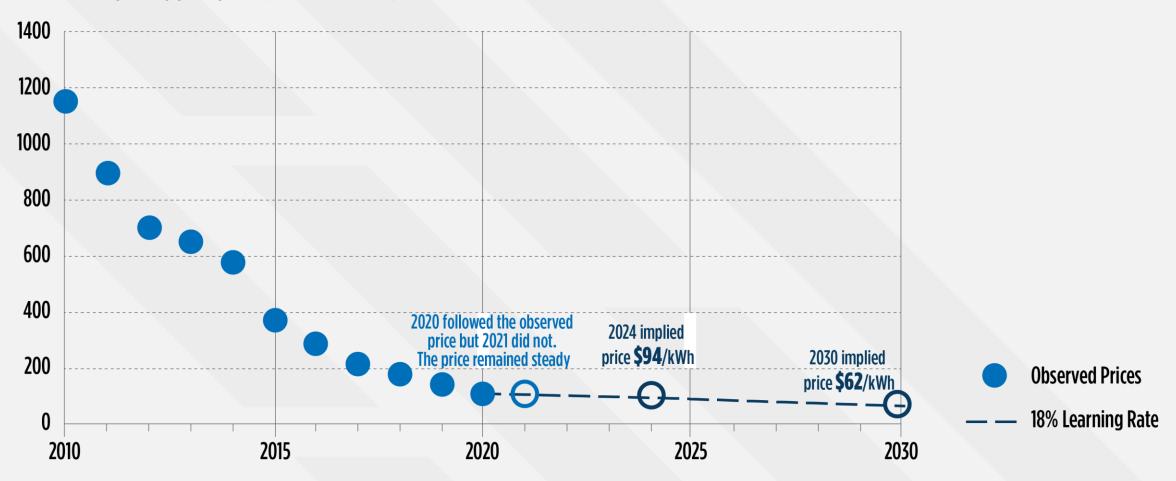


US Utility-Scale BESS Deployments (MW)



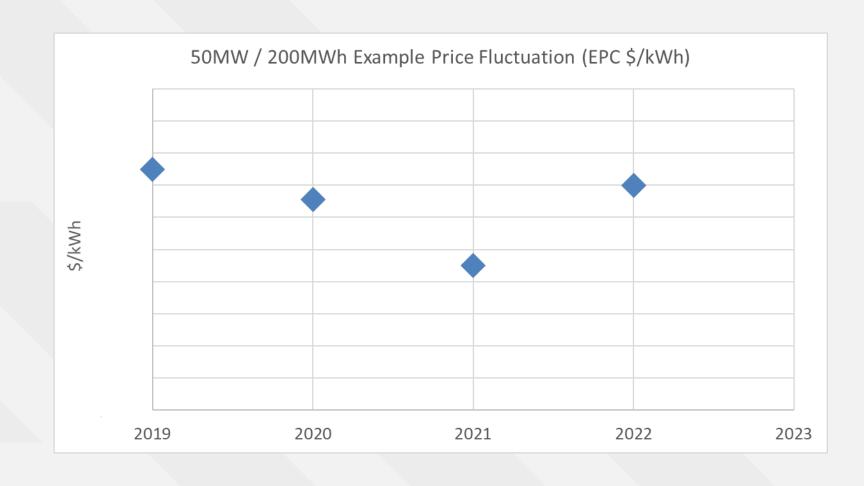
Li-Ion Battery Pricing Outlook

Lithium-ion pattery pack price (real 2018 \$/kWh)



Example Pricing for Lithium-ion BESS (50MW / 200 MWh)

- Impact of raw material prices and supply chain are being felt in pricing
- Today's estimates for EPC (including BESS procurement) are similar to 2020
- Note these are approximate examples and range of costs fluctuates for site conditions



LITHIUM PRICE INFLATION

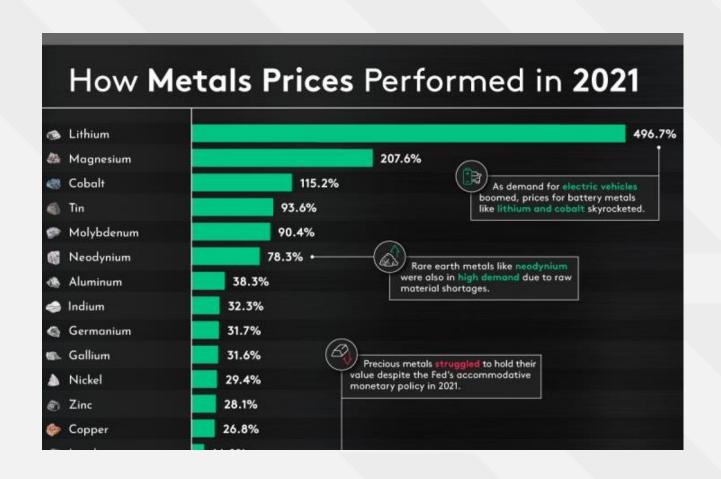
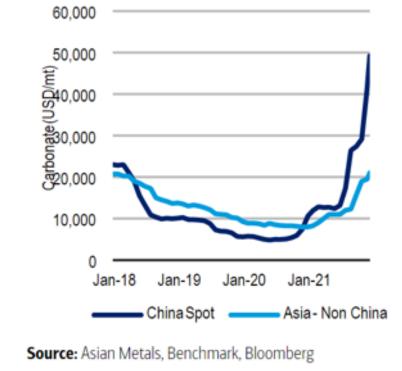


Exhibit 2: Carbonate prices, USD/mt Chinese carbonate prices have broken out to the upside 60.000

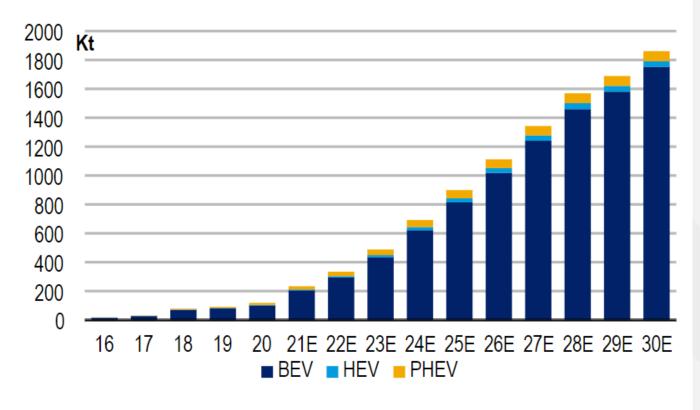


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LITHIUM METAL DEMAND

Exhibit 5: Lithium demand growth

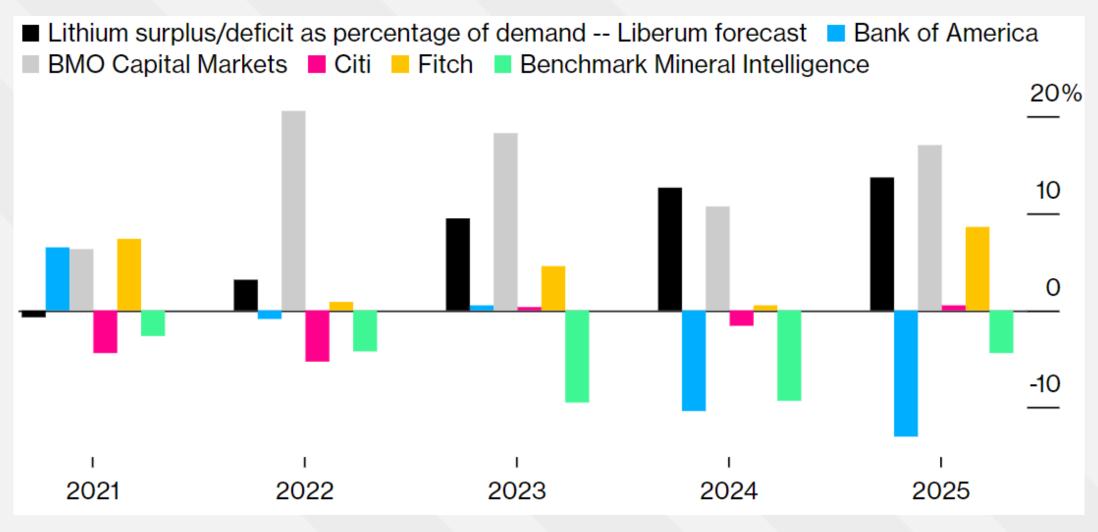
Lithium demand from EVs is set to grow steadily in the coming years



Source: BofA Global Research Estimates

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INDUSTRY IS SPLIT ON MINING FORECAST

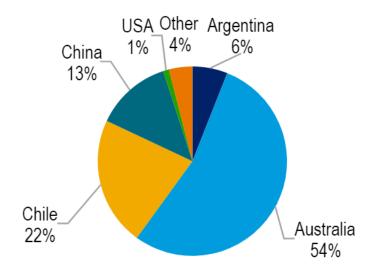


Source: Bloomberg

LITHIUM MINING EXPANSION

Exhibit 7: Breakdown of lithium mine supply, 2021

Australia and Chile are key to upstream supply

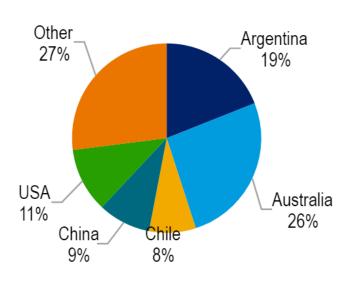


Source: Company Reports, CRU, Woodmac, BofA Global Research

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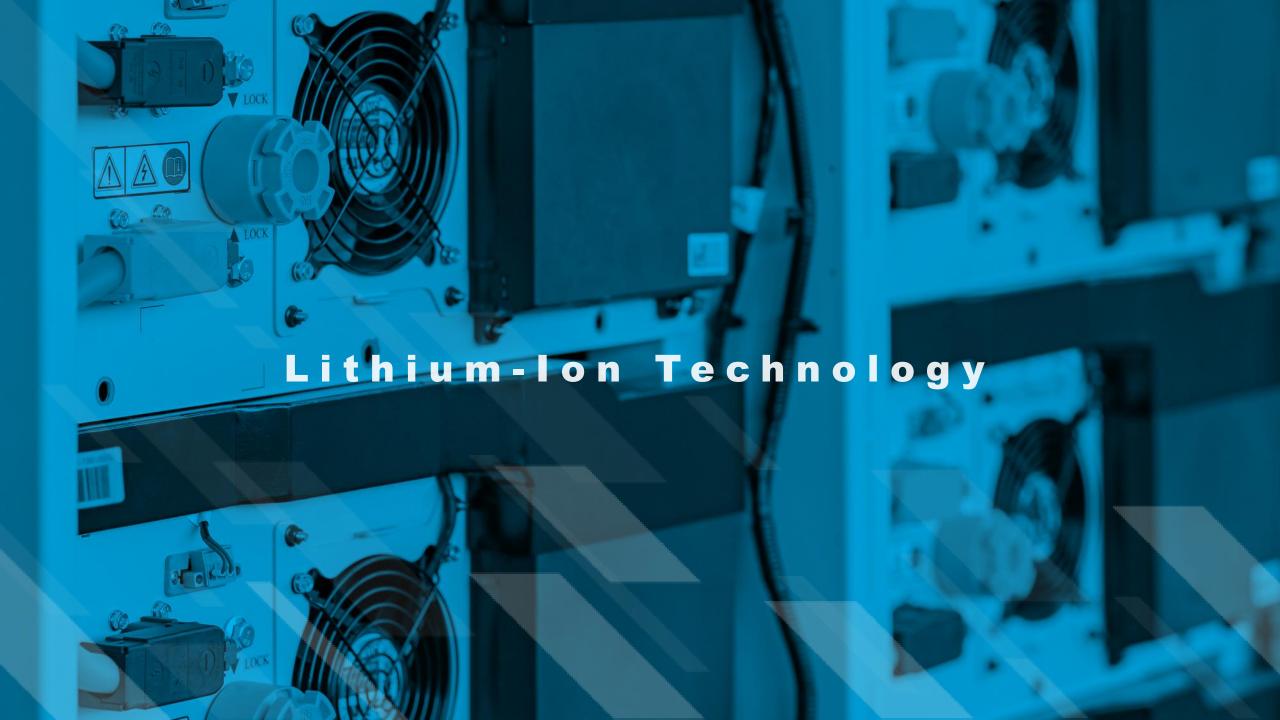
Exhibit 8: Breakdown of lithium project pipeline, 2030

The project pipeline is geographically diverse



Source: Company Reports, CRU, Woodmac, BofA Global Research

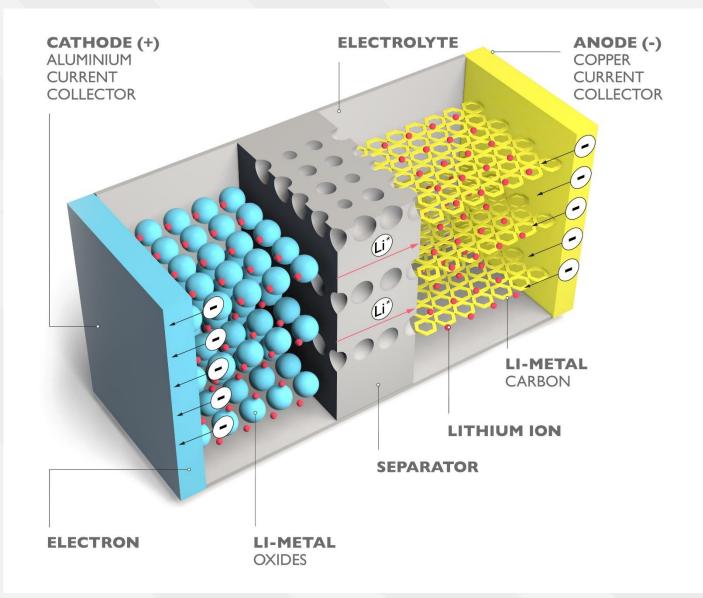
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Battery Basics

During **charging**, lithium ions move from the cathode to the anode





During **discharging**, lithium ions move from the anode to the cathode



Lithium-Ion Chemistries

LCO – Lithium Cobalt Oxide

LMO – Lithium Manganese Oxide

NMC – Lithium Nickel Manganese Cobalt Oxide

NCA – Lithium Nickel Cobalt Aluminum Oxide

LFP – Lithium Iron Phosphate

LTO – Lithium Titanate

Most Common Li-ion Chemistries

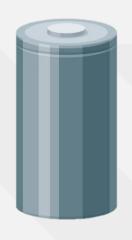


Li-Ion Form Factors

Cylindrical Cell (Panasonic)

Pouch Cell (LG Chem)

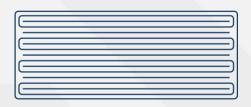
Prismatic Cell (BYD, CATL, Samsung)











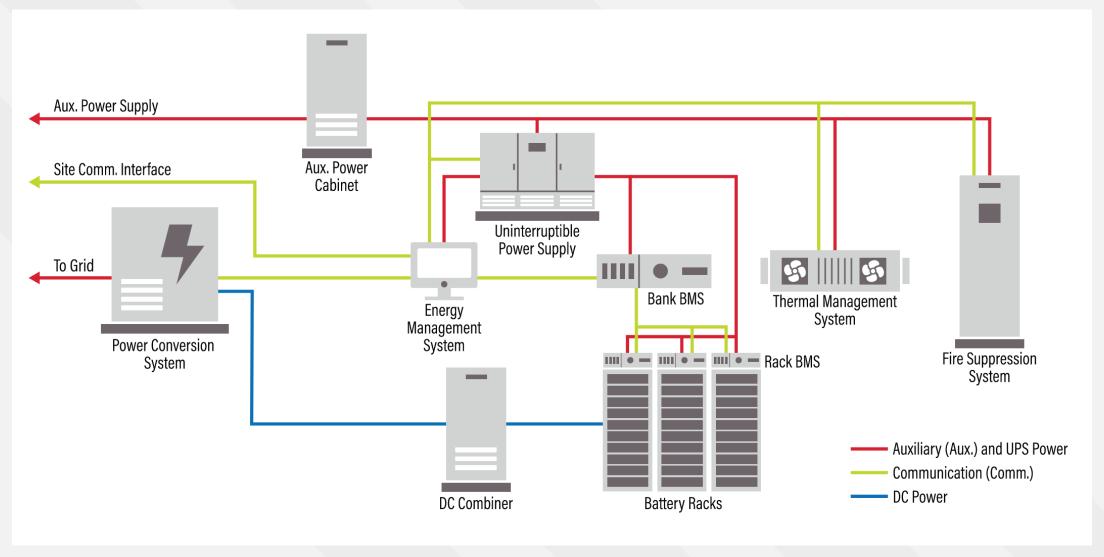


Li-Ion Racks





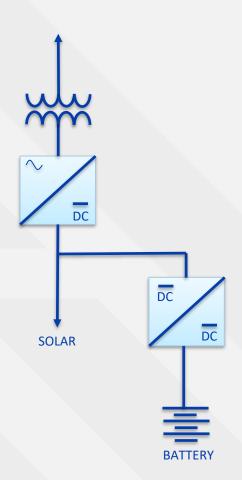
Li-Ion Battery System Components





SOLAR + STORAGE

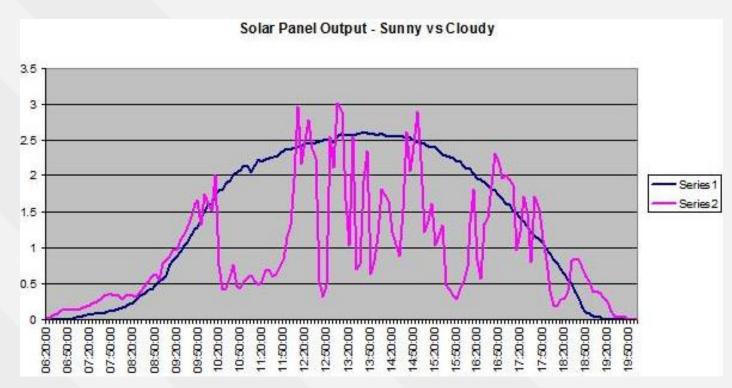
- ► AC-coupled vs. DC-coupled
- Optimization opportunities
- Coordination between resources
- Use cases will vary





PUERTO RICO MTR

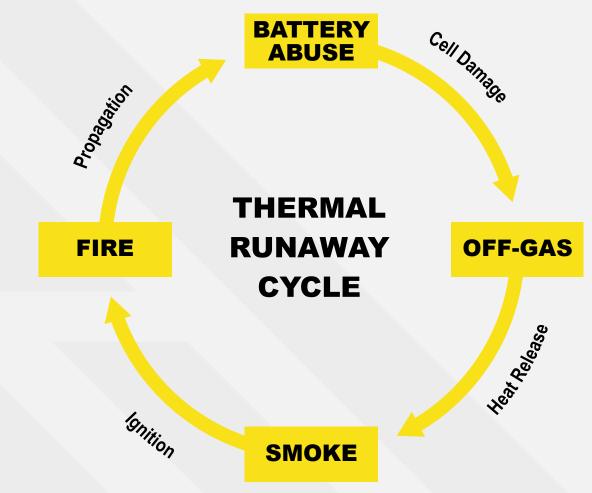
- Frequency Response/Regulation
- Ramp Rate Control
- Voltage Regulation
- Black Start
- Controls?
- Planning for cycling?
- Lessons learned





Li-Ion Battery System Components

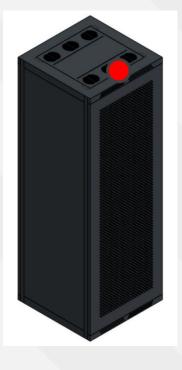
- Thermal runaway cycle
 - Thermal abuse
 - Electrical abuse
 - Mechanical abuse

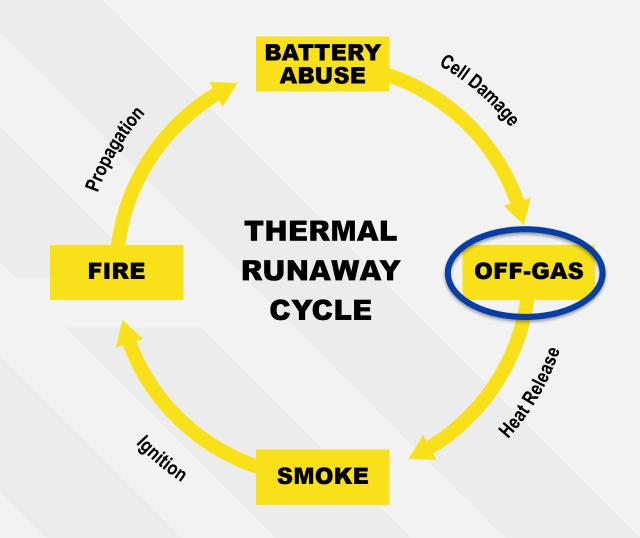


Li-Ion Battery System Components

- Off-gas detection
 - Detects released VOCs
 - Li-ion tamer
 - TR prevention





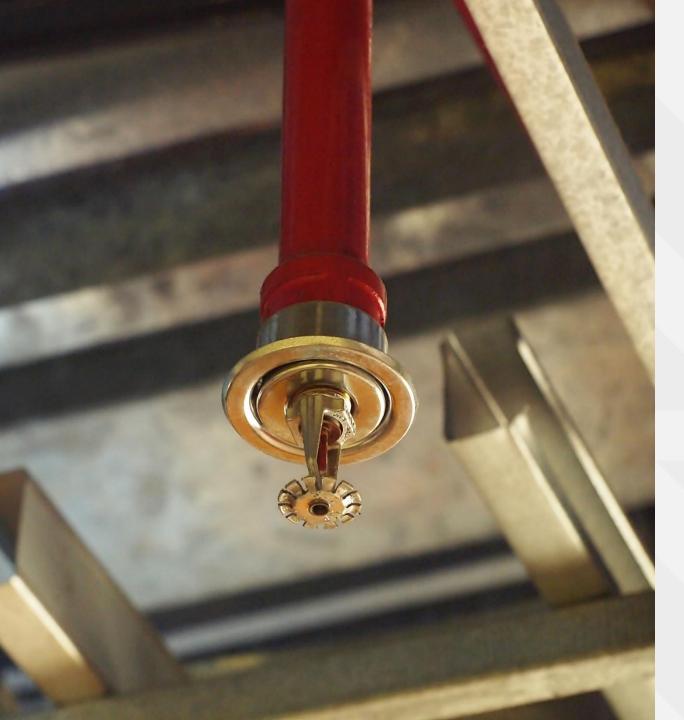


BESS Safety

Gaseous/clean agent/aerosol have not been shown to be effective

- Little to no cooling effect
- Usually require both heat and smoke to operate
- May take several cells reaching TR to trigger heat sensor
- Single-shot design
- If used, must be tested to NFPA 2001





BESS Safety

Traditional sprinklers may not be effective

- Traditional systems provide coverage across top of racks
- Can't effectively spray water onto lower modules
- May need to spray both top and bottom of each module

BESS Safety Conclusion



Failures are not common



Li-ion failures present unique hazards



Regulations are evolving



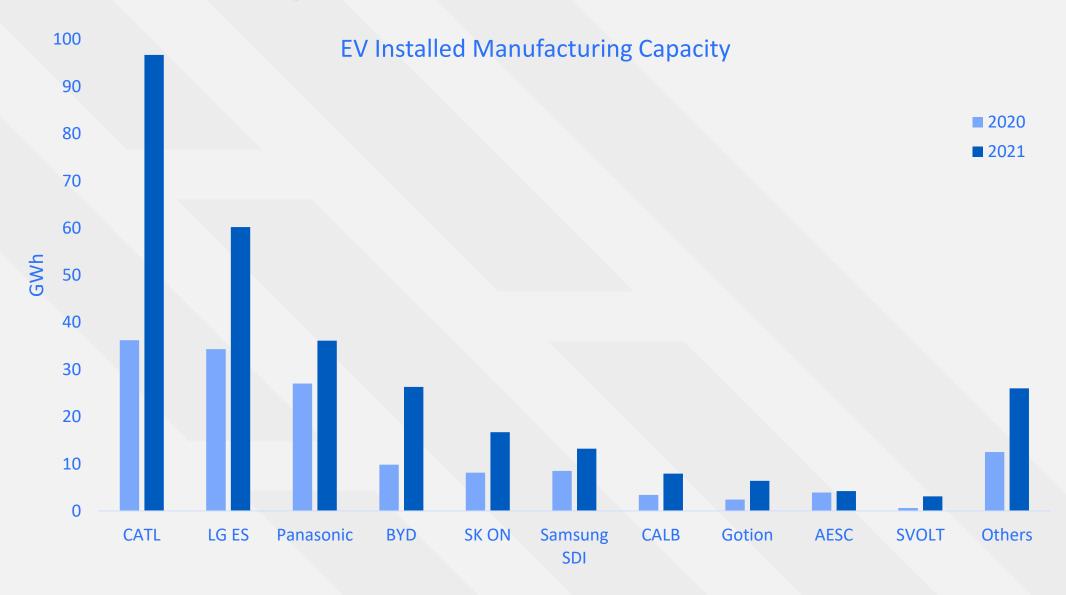
Failures must be detected early



Careful planning can control risk



Li-Ion Battery OEMs



Form Factors



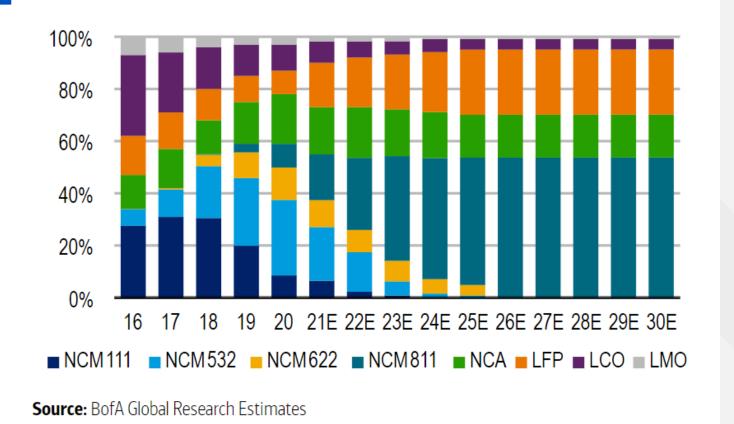




Lithium-ion Chemistry Shift

Exhibit 4: Breakdown of EV battery cathode

While EV manufacturers shift between battery cathodes, batteries remain lithium-intensive



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Non-Lithium Alternatives

























Aiming to Scale















Non-Lithium Alternatives

NEWS Eight-hour lithium-ion project wins in California long-duration energy storage procurement By Andy Colthorpe January 27, 2022 Grid Scale illt Business, Market Watch, Technology

Second eight-hour lithium-ion battery system picked in California longduration storage procurement By Andy Colthorpe March 8, 2022 Americas, US & Canada Grid Scale I Policy, Technology Facebook of expected an emerging technology like flow batteries to be selected. Pictured is California's largest flow battery

